





**ERA HYDRO BIOTECH  
ENERGY PRIVATE LIMITED**

Group Company- HYDRO BIOTECH SYSTEMS

 **Job Opening:** Sales Engineer

 **Location:** Baner, Pune, Maharashtra

 **Company:** ERA Hydro-Biotech Energy Pvt. Ltd.

### What You'll Do:

- Manage and drive sales activities for water treatment, wastewater, and environmental solutions.
- Develop and implement strategic sales plans to expand the customer base and strengthen market presence.
- Identify new business opportunities, generate leads, and convert them into successful projects.
- Build and maintain strong relationships with clients, consultants, and key stakeholders.
- Achieve sales targets by effectively managing client requirements and providing technical solutions.
- Prepare and present technical proposals, cost estimates, and project documentation.
- Monitor market trends, competitor activities, and customer needs to identify growth opportunities.
- Collaborate with internal teams (design, operations, and service) to ensure smooth project execution.
- Provide regular sales forecasts, reports, and updates to management.

### What You Need (Must-Haves):

- MBA / B.E. / B.Tech / MSc in Marketing, Sales, Environmental, Mechanical, or related field.
- Minimum 3+ years of experience in sales, preferably in water treatment, STP/WTP, or related industry.
- Strong understanding of technical sales and project-based business environments.
- Proficiency in Microsoft Office (Excel, Word, PowerPoint).
- Experience in client handling, proposal preparation, and negotiations.
- Willingness to travel for client meetings and site visits.



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### **Skills & Behaviours**

- Strong communication and presentation skills.
  - Excellent customer relationship management and service orientation.
  - Good organisational and time-management abilities.
  - Strong negotiation and problem-solving skills.
  - Ability to work independently as well as in a team.
  - High level of integrity, professionalism, and accountability.
  - Result-oriented mindset with a focus on achieving targets.
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### **Apply Now**

#### **1. Reach Out Directly:**

 **Call or WhatsApp: 89567 19805**

 **Email: [hr@erahbt.com](mailto:hr@erahbt.com)**